



P O Box 11-385  
Ellerslie, Auckland

Ph: 579-4907  
Fax: 579-4914

andy@grayway.co.nz  
www.grayway.co.nz

Construction  
Project Management  
Client Representative

6<sup>th</sup> April 2010

Reference: To whom it may concern

Stehr Brothers Ltd  
P.O.Box 39-038  
Howick

Personnel: Wok Stehr, Don Stehr, PJ Morrow (Site Manager), Ted Aislabie (QS)

Our company is currently looking after the construction of a \$5,000,000 house contract in Mission Bay. Our role has been the Clients Representative to look after the contractual matters in relation to the contract and to administrate the all claims and variations.

We put together a comprehensive tender document package and Stehr Brothers were one of the four contractors who were asked to price the house.

We found the team at Stehr Bros Ltd to be extremely professional in their approach to the tender, the tender negotiation and the eventual award of the contract.

On site we are delighted with the attitude, the speed of progress, the attention to detail and the overall professionalism that Stehr Bros Ltd are putting into this project. We have negotiated all variations in good faith and we do not envisage any problems through to completion, handover, final account and subsequent maintenance period and beyond.

The Architect and other Consultants are also very happy with the project thus far and the clients are thoroughly enjoying the experience of the construction of there new home.

I have no hesitation in recommending Stehr Bros Ltd for future construction work. If a potential Client or Architect would like to call to discuss, they are very welcome to do so.

Yours faithfully,

Andy Gray  
ANZIQS, AAMINZ